

# A New Educational Paradigm to Train Skilled Workers With Real World Practice

#### Dr. Juan Song, Alamo College

Dr. Juan Song is Corporate Account Executive in Alamo College at San Antonio, TX. She oversees secondary and post-secondary training in manufacutring and liaison between Alamo College and manufacture partners. She is also the coordinator for Toyota Advanced Manufacturing Technology(AMT) Program and the AMTEC-ATE liaison.

# A New Educational Paradigm to Train Skilled Workers with Real World Practice

Juan Song<sup>1</sup>, Maurice Salazar<sup>2</sup>, Mary Batch<sup>2</sup>, Colin Nichols<sup>1</sup> and Federico Zaragoza<sup>1</sup>

- 1. Corporate College, Alamo Community College, San Antonio TX 78211
- 2. Toyota Motor Manufacturing, Texas, Inc. San Antonio TX 78264

## Abstract

Skilled labor is at crisis-level shortages both at home and abroad, with over 10 million skilled labor jobs remaining vacant worldwide. This shortage is not likely to abate in the near term, but rather get significantly worse. A global study by McKinsey & Company predicts a need for 95 million skilled workers by 2020. Currently, studies showed that more than 80% of manufacturers in the U.S. struggle to find qualified multi-skilled workers. Due to rapid technology development and decreased engagement between our education system and manufacturers, the U.S. community college system is not providing globally competitive technicians. These technicians lack both state-of-the-art practical experiences in manufacturing and a foundation in manufacturing education. With the engagement of one of the largest automotive manufacturers in the world, Toyota, our Advanced Manufacturing Technician (AMT) program provides a new paradigm to redefine the relationship of students, higher-education and the manufacturing industry. Our program focuses on training the "technician" (the person) in addition to the "technology"-- though there is more technology involved than most traditional programs. In partnership with Toyota, we established a special "manufacturing area" to provide a more realistic workplace environment. Our curriculum has been designed to help students obtain a two-year Associate Technical Degree that combines cutting-edge manufacturing technology, paid working experience and hands-on education. The biggest improvement that differentiates the other programs is the hands-on experience - being able to go to work the next day and have hands-on practice with what they learned in class. As such, the graduates can bypass several years of on-the-job training to readily fill advanced positions in manufacturing. In addition, students learn business principles and best practices from a world class manufacturer known to deliver products high in safety and quality. This work-in-progress program will ensure a sustainable supply of skilled workers to maintain a globally competitive workforce in the U.S. manufacturing industry.

# Motivation

Skilled labor is at crisis-level shortages both at home and abroad, with over 10 million skilled labor jobs remaining vacant worldwide [1], and up to 600,000 positions in American manufacturing companies [2]. That shortage is unlikely to abate in the near term. A global study by McKinsey & Company predicts a need for 95 million skilled workers by 2020, while simultaneously anticipating a surplus of low-skill workers that reaches the same heady number. Currently, studies show that with 67% of manufacturers reporting a moderate to severe shortage of available, qualified workers and 56% anticipating the shortage to grow worse in the next three

to five years [4]. In addition, study also indicates that 5% of current jobs at respondent manufacturers are unfilled due to a lack of qualified candidates [4]. Therefore, it is critical to figure out one way to provide sustainable and competitive workforce for the global manufacturing market.

To solve the skilled worker shortage, a community-based approached is needed in manufacturing education by creating strong partnerships between schools, businesses and organizations [5]. However, the academic infrastructure needed to educate and train a workforce with the knowledge and skills necessary to support manufacturing is in need of serious repair. It is imperative that manufacturing industry is working hand-in-hand with education to properly train and educate both our current and future workforce. For example, in addition to the traditional science-based theory courses in most academic programs [6], practice-oriented experiences which can and should be included more with the current curriculum.

In this paper, we describe a DoL-funded Advanced Manufacturing Technician (AMT) program aiming to lead and drive the change in traditional education in manufacturing to enable the manufactures to achieve a globally competitive workforce to fill the skilled labor gap. Compared to previously reported program, there are at least two advantages in our approach. First, realworld experiences is extensively integrated into the curriculum, allowing technical workers to bypass several years of on-the-job training. The skilled graduates will be more welcomed by manufacturing partners as they are already trained and ready to fill advanced positions in manufacturing. Second, the students enrolled into the program are getting paid over the two-year program, essentially eliminating the need for most student loans. This is an attractive prospective to many students who struggle to finance their higher education.

## **Overview and Objectives**

Advanced manufacturing in the U.S. has experienced a profound transformation over the last decades. Technology has become increasingly sophisticated, while the workforce with the correct skills has become increasingly lean. These two trends have met, and as a result, a high school diploma and stagnating skills are no longer sufficient to meet the needs of the industry. Workers must have technical skills that are continuously updated to keep pace with technology and rapidly changing production system parameters. These fast-paced technology and organizational changes are forcing advanced manufacturing employers to update their processes and tools to stay competitive in a global market and challenging them to find a sustainable way to prepare new skilled workers. Therefore, with the engagement of Toyota, one of the largest automotive manufacturers in the world, our AMT program provides a new paradigm to redefine the relationship among students, higher-education and the manufacturing industry. Furthermore, technology is critically important. As such, our program has a stronger emphasis on technology than most traditional technical programs.

The goals of our AMT programs included: (1) actively recruiting students with diverse backgrounds to engage in technology in manufacturing; (2) educating students about advanced manufacturing technologies needed in manufacturing field with cutting-edge/industrial-defined curriculum; (3) educating students soft skills, including interpersonal, communication, industrial technical writing, and natural teamwork skills, etc; (4) providing students with paid working experience and hands-on education; and (5) providing a globally sustainable and competitive workforce.

With the engagement of the largest automotive manufacturers in the world, students enrolled in this program will study in the college for two full days/week coupled with work of 3 days/week in Toyota. They will earn a wage while attending college and gain priceless work experience with a global manufacturing leader. Over two years, students can earn as much as \$30,000 in salary, which with planning can cover all of the education expenses. After two years study, the students will get an associate technical degree.

# **Students Recruitment and Selection**

The AMT program targeted high school students who (1) have enthusiasm and interests in manufacturing technologies; or (2) belong to groups that are traditionally underrepresented in technology, including women. Flyer advertisement and face-to-face workshops were conducted to approximately 25 high schools around greater San Antonio area. Campus visits were scheduled to meet with faculty and students in classes and at student professional organization meetings. Along with the Alamo Colleges application for admission, Toyota's personnel are involved in selecting highly potential students on the following criteria:

- Academic success as measured through grades/transcript.
- Math capability as measured through ACT, SAT or accuplacer.
- Participation is preferred in one or more STEM focus programs: Alamo Academies Advance Technology & Manufacturing Academy (ATMA), First Robotics, Pre-Freshman Engineering Program (PREP), Project Lead the Way (PLTW)
- Must pass illegal drug test.

The admission to the AMT program is highly competitive. All the candidates were first contacted via a telephone interview and qualified candidates were further followed up by onsite interview during campus visit. Finally, Finally 20 applicants were selected to be enrolled into this current program started from Fall 2013.

# **General Program Information**

As described earlier, the AMT program's goal included: (1) educate students about advanced manufacturing technologies needed in manufacturing field with cutting-edge curriculum; (2) educate students soft skills, including interpersonal, communication, and natural teamwork skills; (3) provide students paid working experience and hands-on education; (4) provide a

globally sustainable and competitive workforce. To achieve these goals, the following activities have been conducted:

# Vision the final product

In order to meet the global competiveness in workforce, our target is to provide 100% of maintenance force which is totally multi-skilled in technologies with strong soft skills and problem-solving and hands-on skills. In order to achieve this target, first we have to define and establish the necessary skills for our skilled team member for next generation, as shown in Figure 1.

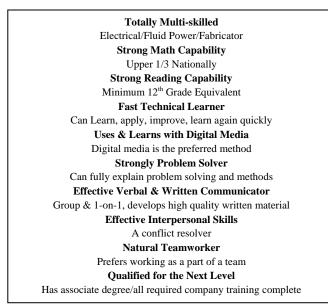


Figure 1. "where are we going"

# Redesign the community college program

Manufacturing today is radically different from the manufacturing of yesterday. It is technologically sophisticated, lean-oriented and integrated around complex manufacturing systems. Manufacturing education has historically trained workers in a set of foundational skills that have grown increasingly disconnected from employer need; however this is no longer a viable solution. Instead, manufacturing education must respond to, and even anticipate industry skill need changes. Therefore, Alamo Colleges and Toyota have collaborated to redesign our current program to transform the development and delivery of manufacturing education to meet dynamic employer demand and improve student outcomes. Figure 2 shows skill standards for a two-year schedule plan for our AMT program. It covers all topics including general education, technical core areas, manufacturing experience, manufacturing core exercises and work behaviors within this period.

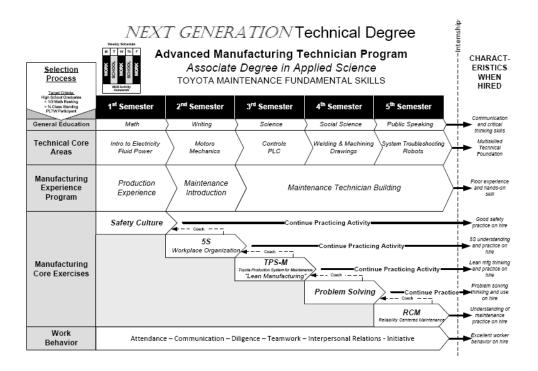


Figure 2. Maintenance fundamental skills for AMT program

## Industry engagement to identify the standards and competencies

As mentioned earlier, most manufacturing programs provided by community colleges are greatly lagging behind the competencies needed in today's manufacturing employers- and colleges are unprepared to resolve the discrepancies. It is clear that colleges do not have the equipment and other learning technologies used in today's manufacturing plants to train workers; nor do they have the industry-driven, cross-skilling curriculum required by today's manufacturers. All these result in graduates who do not have the competencies to perform well in today's complex manufacturing organizations. In order to fill this gap, our AMT program is closely working with industry people to identify the standards and competencies needed, and then use those competencies to develop curricula and assessment. To make our program stronger and more competitive, we have utilized the NSF-funded the Automotive Manufacturing Technical Education Collaborative (AMTEC) process model which is dedicated to create nationally certifiable industrial maintenance mechanical training programs in partnership with area industries [7]. With the engagement of Toyota, we have developed our new competency-based curriculum. Figure 3 shows an example of AMTEC Core Skill Standards with which our AMT program is very closely aligned.

## Redesign the learning environment

Unlike the traditional educational colleges, in which students take classes in individual classrooms, we transformed the place of learning to mimic the function of real workplace. All classes took place in open industrial-like environment, including classes of hydraulics, pneumatics, programmable logic controller, robotics, electronics, mechanics, motor control, and troubleshooting. Not only modern manufacturing process and technologies can be provided simultaneously, but also the students can get familiar with the industry environment, as well as to coordinate and work with different working groups. Therefore, students can learn the right way the first time. Figure 4 shows our new model school for AMT program, where not only the fundamental skills and classroom practices, but also safety and5S learning labs are conducted in the same environment.



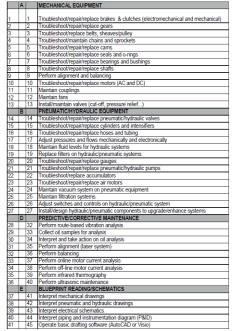


Figure 3. Partial AMTEC Core Skill Standard

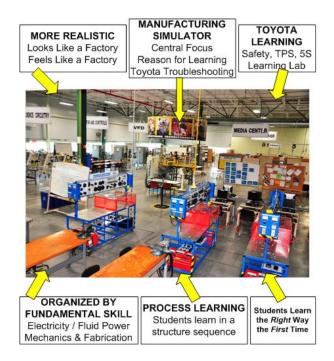


Figure 4. The new model school for manufacturing

## Make every development minute count

In order to ensure 100% use of every learning minute either at school or on the floor, we redesigned our curricular program into straight 8 hours/day, 5 days/week for 5 straight semesters. Figure 5 (a) shows a student weekly schedule and Figure 5(b) illustrates a whole schedule for a two-year span. Students stay in college on Tuesday and Thursday from 7am to 5pm to strictly follow our developed curricula for each semester and work on the floor at Toyota on Monday, Wednesday and Friday. Every course for each semester is industry-driven and pre-selected for maximum preparation for advanced manufacturing. In addition, to ensure student engagement,

student attendance is tracked daily and reported weekly by the engaged faculties. Absence/late arrivals/early departures are reported immediately.

|                | One Week                |        |      |        |      |
|----------------|-------------------------|--------|------|--------|------|
|                | М                       | Tu     | W    | Th     | F    |
| 8-<br>10<br>hr | WORK                    | SCHOOL | WORK | SCHOOL | WORK |
| <b>^</b>       | Program work (1-2 hours |        |      |        |      |
|                | Home Work & STUDY       |        |      |        |      |

Figure 5 (a). Student weekly schedule

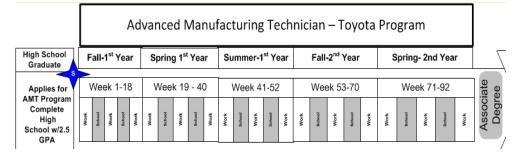


Figure 5 (b). Student schedule for a two-year span

Besides academic curriculum, the students also have to conduct Manufacturing Core Exercises (MCE) weekly. MCE are activities which teach core practices of world-class manufacturing including safety culture, workplace organization, lean manufacturing, problem-solving and maintenance reliability. Each topic will be covered for each semester in length. Figure 6 shows an example of MCE activity outcomes for safety culture for semester 1.

#### Develop the future worker daily

Not only advanced manufacturing technologies are taught daily, but also soft skills are introduced to the students any time by assigned faculty members or senior employees from Toyota when they are at school or on the floor. Topics included but not limit to the following:

- Attendance culture (school and company)
- Professionalism (school and company)
- Verbal communication
- Written communication
- Interpersonal skills
- Initiative and creativity
- Non-technical work capability (safety/workplace organization/lean operation/problem solving)

#### • Maturity

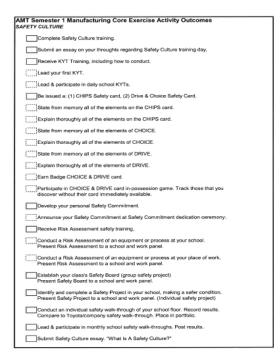


Figure 6. MCE activity outcomes for safety culture for semester 1

#### Integrate into company development

With the integration of the industry to the development of new manufacturing education model, students can get not only most valuable experience and skill development, but also the early involvement with the company culture, structure, leadership and development. When the student is on the floor, she/he is assigned to a designated department and area in which she/he will have the opportunity to be hired for that specific department. During the first five semesters, the students are learning theoretical knowledge in multiple skills in the classroom and being able to relate these theories into real world examples in a manufacturing environment. Each semester floor exercise correlates to curriculum in the classroom. Once the student completes their degree plan the internship phase follows the departmental training plan of specific equipment responsibility and task based training for covering the area in full automatic operations. These tasks must be mastered before the student becomes certified in a production area. Now on the date of hire the student is a viable contributing member of the team, as shown in Figure 7.

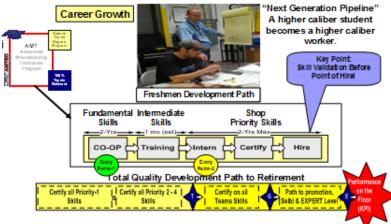


Figure 7. Student career development pathway

# **Activity Highlights**

As we discussed earlier, in addition to working on their daily academic schedules, students also work three days on the floor at Toyota to get the first-hand experience. This experience reiterates the theories taught in the classroom and brings up many class discussions on subject matter allowing a big picture view of the course work. For example Figure 8(a) illustrates student activities in learning fluid power principles through a classroom lab exercise. Figure 8(b) shows how to identify fluid power components with similar hands on exercises on industrial fluid power equipment on the production floor, which can definitely help to reiterate the understanding of the theories in the classroom.



Figure 8 (a). Student classroom activity

Figure 8 (b). Student production floor activity

## **Performance Assessment**

This program was first implemented in Fall 2013. A work-in-progress performance assessment is currently one of our focus. Briefly, students are assessed on a weekly basis allowing them to

receive feedback on their progress. The floor supervisors at the manufacturing facility, assigns a mentor to the individual student and follows company Key Point Indicators (KPI) on progress being made (Figure 9(b)). The KPIs for Toyota are as follows: safety, quality, productivity, and human resources development. The same KPIs are used in the classroom for assessing student classroom performance (Figure 9(a)). The evaluations are rated from scores 1 through 5 making feedback quantifiable. Although Grades are the ultimate indicator, the development of the complete student is the goal. These assessments allow for early intervention into a student having issues with subject matter or any other issue pertaining to their success in the classroom and on the production line.

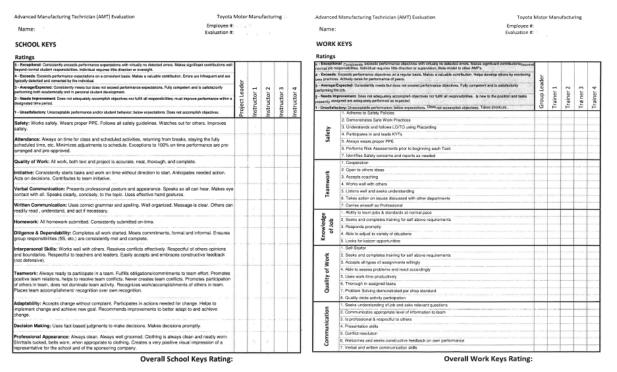


Figure 9 (a). School Key Point Indicators

Figure 9 (b). Company Key point indicator

# **Rewards for AMT program**

This dual work/study program rewards the student by broadening their education and reinforces the academic learning. Students have an opportunity to learn "*lean*" manufacturing principles and develop productive work behaviors that provide excellent self-development skills that are very attractive to employers. The course work implements the multidisciplinary, multi-skilled model with courses in electricity, fluid power, mechanical, fabrication, troubleshooting, and problem solving.

The Toyota AMT program will additionally benefit our youth by preparing them with the knowledge and skills needed for great careers in manufacturing that pays very well. This provides on more additional pathway for young adults who graduate from high school, and

hopefully guides those students towards another high-paying jobs. This is a win –win for the future of San Antonio economically by providing a highly skilled maintenance pipeline to San Antonio's workforce.

For the manufacturing community, this program will accelerant the student to be *fully job ready* for a multi-skilled maintenance position at the end of the two year program; the dual/work study program, prepares the graduate to work on highly technical manufacturing equipment such as robotics, pneumatic/ hydraulic systems, conveyor & transfer systems, electro-mechanical components and programmable logic controls.

Greatest reward and message that will be taken from this partnership with Alamo Colleges and Toyota Motor Manufacturing, Texas is city of San Antonio, Alamo Colleges and its business leaders have faith and confidence in our youth to excel in programs like AMT, and this will champion the future educational and financial success of our community.

#### Acknowledgements

This work was supported by the Department of Labor –TAACCCT grant (Award Number #TC-23767-12-60-A-26) and National Science Foundation. The authors thank Dr. Sheng-Jen (Tony) Hsieh from Texas A&M for the collaboration.

## Bibliography

- [1] R. Galloway, "What the surge in manufacturing means for skilled labor", Jan. 2013, *BMOHarrisBank*, Available online at: <u>http://www.forbes.com/sites/bmoharrisbank/2013/01/14/what-the-surge-in-manufacturing-means-for-skilled-labor/</u>
- [2] R. Barret, "U.S. manufacturers looking for 600,000 skilled workers, survey says", Oct. 2011, Journal Sentinel. Available online at: <u>http://www.jsonline.com/business/us-manufacturers-looking-for-600000-skilled-workers-survey-says-132023778.html</u>
- [3] McKinsey Global Institute, June 2012 Report, "The world at work: Jobs, pay, and skills for 3.5 billion people"
- [4] Manufacturing Institute (2011), 2011 Skills Gap Report. Available online at: <u>http://www.themanufacturinginstitute.org/~/media/A07730B2A798437D98501E798C2E13AA/2011</u> <u>Skills\_Gap\_Report.pdf</u>
- [5] Society of Manufacturing Engineers (2012), "Workforce Imperative: A manufacturing Education Strategy"
- [6] M. Henderson and M. Stratton, "Recommendations for Curricular Change for Product Realization" prepared for discussion at the 2000 Mechanical Engineering Education Conference, "Drivers and Strategies of Major Program Change," American Society of Mechanical Engineers, Ft. Lauderdale, March 26 - 29, 2000.
- [7] Automotive Manufacturing Technical Education Collaborative (AMTEC) Curriculum. Available online at: <a href="http://www.autoworkforce.org/Curriculum\_Resources">http://www.autoworkforce.org/Curriculum\_Resources</a>