

# **ETLI 2019**

## **Increasing Connections between ET Programs and Industry**

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# Key Talking Points

- Regal Introduction
- Personal Introduction
- Increasing Connectivity between ET Programs & Industry
  - The Watkins Connectivity Model ©
- Thoughts and Ideas to Foster and Promote Communications and Collaboration between ET Programs & Industry
- Closing Comments

# Regal - Company Overview

Founded in 1955 with Headquarters in Beloit, Wisconsin

2018 Adjusted Sales of \$3.4B

Leader in High Efficiency Motors and Power Transmission Systems

Global Manufacturing Footprint

## Businesses

**Commercial & Industrial Systems**

OEM 71% - Dist. 29%

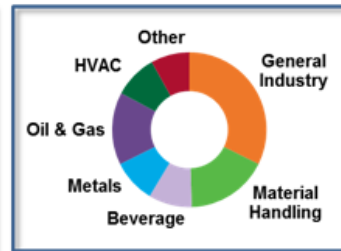
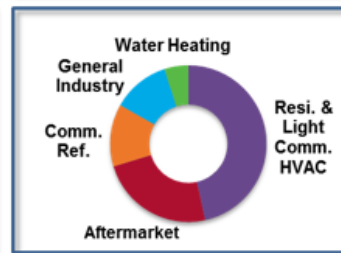
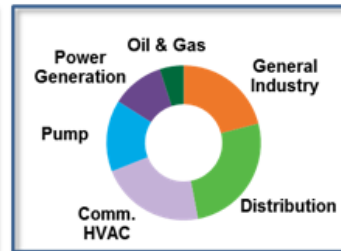
**Climate Solutions**

OEM 88% - Dist. 12%

**Power Transmission Solutions**

OEM 32% - Dist. 68%

## Markets



## Products



## Brands



*We Create a Better Tomorrow by Efficiently Converting Power into Motion*

# Personal Introduction



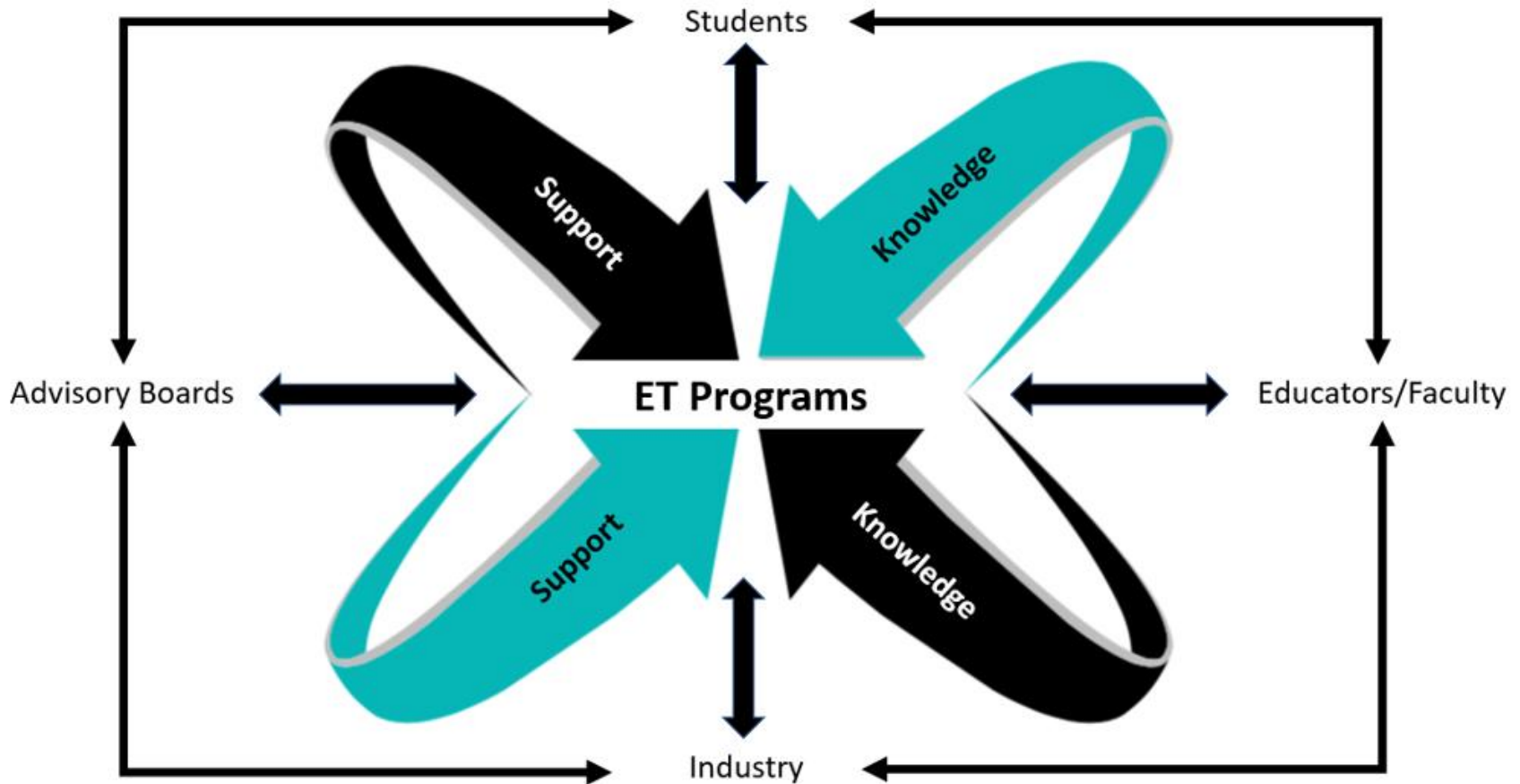
- 25+ years Global Executive and Management Professional
- 10+ years of Profit & Lost (P&L) management experience
- 20+ years of product & process engineering, operations, quality, supply chain, supplier quality & development management and executive leadership experience
- Professional tenure in automotive, heavy truck, outdoor power equipment, off-highway/specialty equipment and electric motor/generator industries
- BS degree in Manufacturing Engineering Technology from NCA&TSU in Greensboro, NC and an Executive MBA from Bowling Green State University in Bowling Green, Ohio
- Global Director Supplier Quality & Development Regal Corporation 7 years
  - Supply Chain Quality, Development, Processes & Compliance
- NCA&TSU, CoST AET Department Advisory Board Chair
- Enjoy Sports, Cars and Music to relax and my Faith to stay grounded

# ETLI 2019

## **Increasing Connectivity between ET Programs and Industry**

The Watkins Connectivity Model ©

# Watkins Connectivity Model ©



*Increasing Connections and Connectivity between Engineering Technology Programs and Industry*

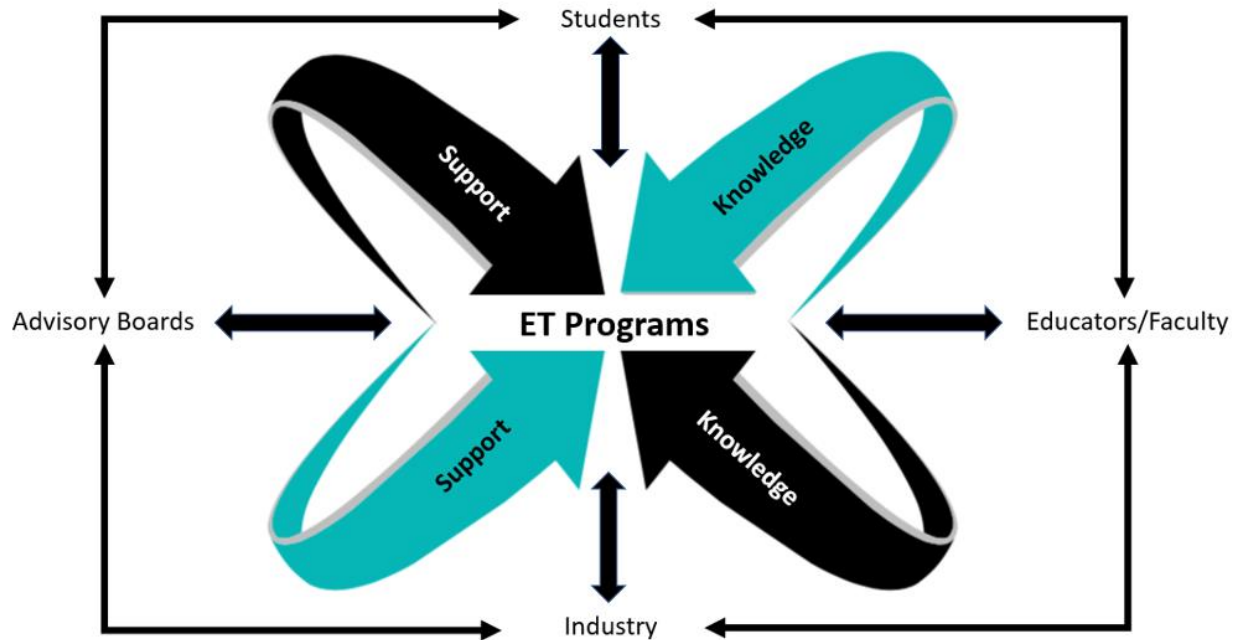
(WC Model)

# Thoughts and Ideas to Foster and Promote Communications and Collaboration

Students	ET Programs	Industry
Mentoring Programs	Benchmarking Sessions/Sharing of Ideas	Aligning Industry Needs with ET Programs
Post Graduate/Alumni Groups	Increase Salaries of Educators	Utilize ET Programs to Solve Problems
Social Media Platforms	More Hiring of Industry Professionals	Adopt-A-School/ Department
Established Advisory Boards & Participation	Adoption of Business Practices	Co-Op/Mgmt. Training Programs

**Building Collaboration and Trust between Academia and Industry**

## Watkins Connectivity Model ©



*Increasing Connections and Connectivity between Engineering Technology Programs and Industry*

(WC Model)

# “Win – Win – Win” Proposition!



# Thank You!